

RESOLUTION NO. 5365-18

RESOLUTION AUTHORIZING SOLID WASTE AND RECYCLING RATE  
ADJUSTMENTS AND RESCINDING RESOLUTION 5273-16

WHEREAS, City of Tualatin has an exclusive franchise with Republic Services,  
as set forth in Ordinance No.1318-11;

WHEREAS, Republic Services has requested a 6.5% aggregate rate adjustment  
because of increased costs due to inflation, fuel and disposal costs, vehicle and  
container replacements and a decline in the commodity revenues;

WHEREAS, the City Council considered the 6.5% aggregate rate adjustment to  
the solid waste and recycling fees from Republic Services; and


WHEREAS, the proposed rate adjustment will keep Tualatin rates comparable  
with the average cost of service to surrounding cities.


BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF TUALATIN,  
OREGON, that:

**Section 1.** Effective June 1, 2018, the services rates and changes set forth in  
Schedule A and B, which are attached and incorporated into this resolution, are  
established and authorized for collection of solid waste, refuse, and recycling material  
within the corporate limits of the City of Tualatin.

**Section 2.** This resolution is effective upon adoption.

INTRODUCED AND ADOPTED this 14th day of May, 2018.

CITY OF TUALATIN, OREGON  
BY   
Mayor

APPROVED AS TO FORM  
BY   
City Attorney

ATTEST:  
BY   
City Recorder

**SCHEDULE A**

## REPUBLIC SERVICES OF CLACKAMAS AND WASHINGTON COUNTY

## CITY OF TUALATIN

Effective Date: June 1, 2018

- I. **RECYCLING SERVICES:** The rates below were established to include the cost for specific recycling services, as well as the collection and disposal of solid waste. They include the items listed below. The current recycle surcharge that is being considered by the city is excluded from the scheduled items below:
- A. **SINGLE-FAMILY RESIDENTIAL:**
1. Weekly curbside pick-up of co-mingled recycling on the same day as garbage service providing one 65-gallon roll-cart container and two 14-gallon totes.
  2. Weekly curbside pick-up of yard debris providing a 90-gallon roll cart. Only yard debris at the curb in the 90-gallon roll cart will be collected.
- B. **MULTI-FAMILY RESIDENTIAL:** Weekly or weekly on-call pick-up of recyclables (newspaper, glass, tin, aluminum, and cardboard).
- C. **CITY OFFICES:** Office paper recycling of all items included in the Republic Services Mixed Paper Program and corrugated cardboard.
- II. **MONTHLY RATE FOR RESIDENTIAL SERVICE OF ONE CART:**

<b>Cart Size</b>	<b>One Stop per Week</b>
20-Gallon	<del>\$21.75</del> <b>\$23.00</b>
35-Gallon	<del>\$25.54</del> <b>\$27.00</b>
60-Gallon	<del>\$33.69</del> <b>\$36.00</b>
Occasional extra	<del>\$5.15</del> <b>\$5.50</b>
(35-gallon can or 1 bag)	<del>\$10.29</del> <b>\$11.00</b>
An additional cart will be charged at double the single cart rate.	

NOTES ON RESIDENTIAL SERVICE: (1) In mobile home parks and apartment complexes where residents have individual cart service and individual billing, single-family cart rates will apply. Where park residents have individual service, but the owner of the park is responsible for payment of services. (2) All carts will be provided by the franchisee to regular, weekly customers with a cart service level only. No carts will be

provided on an on-call basis. (3) Only 35-gallon carts can be used for the occasional extra cart for both regular and occasional customers. (4) An occasional extra 35-gallon cart for a regular customer is ~~\$5.43~~ **\$5.50**. (5) The minimum charge for any stop for an occasional customer is ~~\$40.29~~ **\$11.00**. Occasional customers (on-call) should have their carts serviced a minimum of once (1) every other month.

(6) Recycling service will be provided to an occasional customer only on days that garbage is collected from that customer. A fee of \$11.08 may be charged for replacement of damaged or lost recycling bins or to customers who request more than two. Customers will be charged ~~\$65.41~~ for a lost or damaged garbage cart, ~~\$68.58~~ **\$70.00** for a yard debris cart, and ~~\$68.58~~ **\$70.00** for a recycling cart. (7) State Accident Insurance Fund safety recommendations shall be followed. Cans provided by customers shall not exceed 35-gallons and 60-pounds when full. (8) Yard debris carts are intended for the collection of yard debris only. If the yard debris or recycle cart contains material other than yard debris/recycling, collection shall be charged at garbage rates (~~\$10.87~~ **\$11.00** per contaminated cart). (9) Carts and recycling bins shall be at curbside no more than 24 hours prior to collection and shall be removed within 24 hours after collection of solid waste and recyclables by the franchisee. (10) An extra charge may be made for service that incurs additional disposal costs such as tires, major appliances, etc., or for handling oversized, odorous, dangerous, or liquid articles. (11) Customers may request recycling only (~~\$6.86~~ **\$7.00** per month); yard debris collection only (~~\$6.86~~ **\$7.00** per month); or both (**\$ 14.00** per month). (12) An extra charge of ~~\$21.89~~ **\$27.00** for a driver to go back and pick up customer who was reinstated or failed to put cart out on time after driver has left area.

III. MULTI-FAMILY AND COMMERCIAL SERVICE:

Monthly Rates For Multi-Family and Commercial Single Cart Service - Loose	
Cart Size	One Stop Per Week
35-Gallon	<del>\$23.00</del> <b>\$24.50</b>
60-Gallon	<del>\$31.00</del> <b>\$33.02</b>
90-Gallon	<del>\$38.00</del> <b>\$40.47</b>
An occasional extra 35-gallon can or bag will be	
An additional cart will be charged at double the single cart rate.	



Monthly Rates For Multi-Family and Commercial Container Service - Loose						
Container Size	Stops Per Week					
	1	2	3	4	5	6
1 Cubic Yard	<del>\$ 98.60</del>	<del>\$ 188.39</del>	<del>\$ 275.79</del>	<del>\$ —</del>	<del>\$ —</del>	<del>\$ —</del>
	<b>\$105.01</b>	<b>\$ 200.64</b>	<b>\$ 293.72</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
1.5 Cubic Yards	<del>\$125.00</del>	<del>\$ 245.23</del>	<del>\$ 358.58</del>	<del>\$ 466.87</del>	<del>\$ 572.07</del>	<del>\$ —</del>
	<b>\$133.13</b>	<b>\$ 261.17</b>	<b>\$ 381.89</b>	<b>\$ 497.22</b>	<b>\$ 609.25</b>	<b>\$ -</b>
2 Cubic Yards	<del>\$165.03</del>	<del>\$ 320.51</del>	<del>\$ 467.76</del>	<del>\$ 607.40</del>	<del>\$ 745.44</del>	<del>\$ 894.97</del>
	<b>\$175.76</b>	<b>\$ 341.34</b>	<b>\$ 498.16</b>	<b>\$ 646.88</b>	<b>\$ 793.89</b>	<b>\$ 953.17</b>
3 Cubic Yards	<del>\$230.32</del>	<del>\$ 455.81</del>	<del>\$ 648.90</del>	<del>\$ 836.75</del>	<del>\$1,035.29</del>	<del>\$1,257.80</del>
	<b>\$245.29</b>	<b>\$ 474.79</b>	<b>\$ 691.08</b>	<b>\$ 891.14</b>	<b>\$ 1,102.58</b>	<b>\$ 1,339.56</b>
4 Cubic Yards	<del>\$292.12</del>	<del>\$ 565.36</del>	<del>\$ 836.71</del>	<del>\$1,092.80</del>	<del>\$1,340.56</del>	<del>\$1,608.65</del>
	<b>\$311.11</b>	<b>\$ 602.11</b>	<b>\$ 891.10</b>	<b>\$ 1,163.83</b>	<b>\$ 1,427.79</b>	<b>\$ 1,713.21</b>
5 Cubic Yards	<del>\$355.96</del>	<del>\$ 699.40</del>	<del>\$1,021.67</del>	<del>\$1,345.20</del>	<del>\$1,650.66</del>	<del>\$1,980.77</del>
	<b>\$379.10</b>	<b>\$ 744.86</b>	<b>\$ 1,088.08</b>	<b>\$ 1,432.64</b>	<b>\$ 1,757.95</b>	<b>\$ 2,109.52</b>
6 Cubic Yards	<del>\$411.94</del>	<del>\$ 809.04</del>	<del>\$1,199.77</del>	<del>\$1,557.50</del>	<del>\$1,954.25</del>	<del>\$2,311.97</del>
	<b>\$438.72</b>	<b>\$ 861.63</b>	<b>\$ 1,277.76</b>	<b>\$ 1,658.74</b>	<b>\$ 2,081.28</b>	<b>\$ 2,462.26</b>
8 Cubic Yards	<del>\$517.03</del>	<del>\$1,014.32</del>	<del>\$1,499.93</del>	<del>\$1,994.64</del>	<del>\$2,307.63</del>	<del>\$2,662.00</del>
	<b>\$550.64</b>	<b>\$1,080.25</b>	<b>\$ 1,597.43</b>	<b>\$ 2,124.29</b>	<b>\$ 2,457.60</b>	<b>\$ 2,835.03</b>

**A. COMPACTED CONTAINER SERVICE:**

Compacted is defined as manually or mechanically compacted. When materials can be collected from a compacted container by the normal container truck, the charge will be three (3) times the loose container rate. The weight of material put into a container or drop box, whether compacted or un-compacted, shall not exceed the lifting capacity of the collector's equipment nor shall the weight put the collector over the weight limit for the loaded vehicle. Compactor containers shall be furnished by the customer and shall be compatible with the collector's equipment. Customer shall be required to maintain the container in a safe and operable condition in accordance with workers' compensation board regulations.

## RECYCLING ONLY RATES:

Where a multi-family complex uses a compactor or train system for garbage collection, the following schedule will be used to charge for recycling services provided:

Recycling Rates for Multi-Family Sites		
With Compactors or Train Systems		
Number of Units	Monthly Charge	
10-99	<del>-\$ 139.01</del>	\$ 148.05
100-199	<del>-\$ 2.37</del>	\$ 2.52
200-299	<del>-\$ 1.86</del>	\$ 1.98
300-399	<del>-\$ 1.68</del>	\$ 1.79
400+	<del>-\$ 1.62</del>	\$ 1.73
<p>Note: Customer will provide and maintain enclosure/shelter and Hauler will provide containers. Enclosure/shelter is defined as any City/Hauler-approved system to collect material. Material to be collected must be approved by the Hauler.</p>		

NOTES ON MULTI-FAMILY AND COMMERCIAL SERVICE: (1) Additional carts shall be at 100% of the first cart rate multiplied by the stops per week. (2) An occasional extra 35-gallon can for a regular customer shall be \$5.53 each occurrence. (3) An extra charge may be made for garbage which is not readily available on collection day or which needs additional janitorial service. (4) The charge for multiple units of any type shall be to the owner of the units. (5) Collection of tires, major appliances, etc., or for handling oversized, odorous, dangerous or liquid articles will be charged according to the charges referred to in Schedule A — Section 6. (6) When a stop uses the equivalent of seven or more 35-gallon carts, collector may require that the service be shifted to a container-type service. (7) Franchisee reserves the right to refuse carts to any customer where the use is not compatible with the cart. (8) All carts will be provided by franchisee.

IV. DROP BOX SERVICE:

Drop box rates shall be the following rates plus 103% of disposal fees. The disposal fee includes landfill or transfer center fee, disposal franchise fee, and Metro user or service fees. The rates are as follows:

Box Size	Loose (Per Haul)	
<30 yard	<del>\$ 114.00</del>	\$ 121.41
30 yard	<del>\$ 136.00</del>	\$ 144.84
40 yard	<del>\$ 155.00</del>	\$ 175.80
<30 yard compactor	<del>\$ 165.08</del>	\$ 175.80
30 yard compactor	<del>\$ 218.33</del>	\$ 235.52
40 yard compactor	<del>\$ 250.28</del>	\$ 266.54

A. MISCELLANEOUS ADDITIONAL DROP BOX CHARGES:

1. Delivery fee of ~~\$35.00~~ \$45.00 shall be charged for drop box delivery for the occasional customer or repeat customer requiring service at different locations.
  - 1a. An additional haul fee of ~~\$26.00~~ \$28.33 will be charged to customers with covered (lids) boxes that require the box to be round-tripped.
2. Special disposal/diversion needs: All customers will be charged the hourly charge rate in addition to the normal haul rate whenever collected materials require disposal at a site other than the franchisee's traditional disposal site.
3. After 48 hours, temporary users of 10-cubic yard and larger drop boxes collecting loose materials shall be charged a rental fee (noted below):

Box Size	Loose (per day)	Per Month	Loose (per	Per Month
10-yard	\$7.36	\$81.73	\$7.84	\$87.04
20-yard	\$7.36	\$81.73	\$7.84	\$87.04
30-yard	<del>\$7.90</del>	\$87.18	\$8.41	\$92.85
40-yard	\$8.45	\$92.63	\$9.00	\$98.65



4. Additional rental fees of ~~\$6.00~~ **\$6.54** per month may be charged to customers who require custom made drop boxes or boxes with lids. Additional rental fees of \$16.00 per month will be charged for customers who have their box's hauled less than one time per month.

V. MISCELLANEOUS SERVICE RATES AND PROVISIONS:

- A. Hourly hauling rates (plus cost of disposal):
 

1 truck and 1 driver	<del>\$ 406.84/hour</del>	<b>\$113.78/hour</b>
1 truck, 1 driver, and 1 helper	<del>\$ 434.96/hour</del>	<b>\$143.73/hour</b>
- B. Each location of carts, containers, or drop boxes will be billed as a separate account.
- C. When customers abuse or cause excessive wear or damage to a cart, container, or drop box, the cost of repair or replacement may be charged to the customer. Customers shall take appropriate actions to ensure that hazardous materials, chemicals, paint, corrosive materials, infectious waste, or hot ashes are not put into a cart, container, or drop box.
- D. The weight of material put into a container or drop box, whether compacted or un-compacted, shall not exceed the lifting capacity of the collector's equipment nor shall the weight put the collector over the weight limit for the loaded vehicle. The collector shall furnish the customer with information concerning limitations on his equipment, upon request. If the total weight of a container exceeds 500 pounds per cubic yard for 40-yard container, 600 pounds per cubic foot for a 30-yard, or 900 pounds for a 20-yard container, an additional reasonable disposal fee may be charged. Customers shall not overfill a cart or container so that the lid cannot be securely closed. If a cart or container is overfilled, an additional reasonable fee may be charged. If the contents of a container, cart, or drop box are compacted (either mechanically or manually), the compactor rate shall be charged.
- E. Customers shall provide a space for all carts, containers, or drop boxes, whether used for garbage or recycling, that has adequate and safe access for collection personnel and equipment. The space provided must also comply with the City of Tualatin Development Code.
- F. If overtime or weekend collection is required to meet the request of a customer, the hauling portion of the rate shall be increased by 50%.
- G. The collection of tires shall be charged under the hourly charge rates, plus disposal.
- H. Garbage or yard debris carts which exceed two pounds per gallon, or where lids will not properly close, will be assessed an "occasional extra" charge of ~~\$5.43~~, **\$5.50**.

- I. Yard debris carts contaminated with garbage will be charged ~~\$40.87~~ **\$11.00** extra per occurrence.
- J. Franchisee may require generators of putrescible solid waste to remove waste at least every seven days, or more frequently, if necessary, to prevent a health hazard, nuisance, or pollution.
- K. When a single customer uses multiple carts, which are the equivalent of one cubic yard or more of waste per week, the franchisee may require the customer to change to a container type service.
- L. If material collected requires disposal at a site other than the franchisee's normal disposal site, the customer will be charged under the hourly charge rate, in addition to the normal haul rate.
- M. Placement of hazardous waste material, including tires, liquid waste (paint), and appliances, in a unit collected by franchisee is prohibited.
- N. All customers shall provide a space, regardless of type of unit that is adequate for the franchisee to safely collect the material. The space provided must comply with the City of Tualatin's Development Code.
- O. Customers requesting the temporary use of a three-cubic-yard container will be charged ~~\$115.34~~ **\$122.84** for delivery, removal, and disposal. Containers on-site for a period in excess of 72 hours shall be charged rent at a rate of ~~\$17.89~~ **\$19.05** per week or ~~\$125.23~~ **\$133.35** for an extra haul fee. Container can only be on site for a maximum of two (2) weeks.
- P. Enclosures where driver has to open gates and roll out containers will be charged



~~\$16.35~~ **\$17.41** per enclosure per month.

- Q. Medical waste restrictions. Placement of any medical waste, including syringes, IV tubing with needles attached, glass tubes, and slides, in a unit collected by franchisee is strictly prohibited. Republic Services will provide at-cost sharps containers for medical waste disposal, (current cost is ~~\$16.35~~ **\$17.41** per container). Disposal of these containers must be brought directly to their facility for exchange/disposal.
- R. Franchisee will perform special pick-ups of irregular materials charging current disposal rates plus labor. These pick-ups will be performed at Republic Service's discretion and schedule.
-

## TUALATIN SUPPLEMENTAL SERVICE, H

TYPE OF SERVICE	RATE
<u>Special services not listed:</u>	
Hauler will charge the reasonable cost of collection and disposal.	
Charge to be related to a similar schedule fee where possible.	
<u>Appliances:</u>	
Large appliances that contain Freon (accessible @ curb)	\$50.86
Large appliances <i>without</i> Freon (accessible @ curb, Freon removal certificate required)	\$30.86
<u>Bathub/Sink/Toilet:</u>	
Fiberglass tub/shower	\$45.19
Toilet	\$22.73
Sinks	\$16.98
<u>Carpets:</u>	
Rug	\$16.98
<u>Tires:</u>	
Tires with rims	Passenger/Light Truck \$22.73
Tires without rims	Passenger/Light Truck \$16.98
Tires - Heavy Equipment, Semi, etc. charged per ton at current disposal facility gate rate	
<u>Large furniture:</u>	\$28.21
(per item: Full size couch, dining table, dresser, mirror, etc)	
<u>Small furniture:</u>	\$16.98
(per item: recliner chair, office chair, crib, coffee table, patio table, cabinets, etc.)	
<u>Hide-a-bed:</u>	\$46.01
(per item)	
<u>Mattresses:</u>	
Twin mattress/box spring (set) Double/	\$16.98
queen mattress/box spring (set) King	\$33.96
mattress/box spring (set)	\$39.44

**Other:**

Bicycle	\$11.50
Waterbed bag	\$16.98
Windows	\$16.98
Treadmill, door, furnace, BBQ, satellite dish,	\$28.21
lawnmower Basketball Hoop	\$45.19
Hot Water Heater (empty)	\$45.00
Hot Tub Cover	\$55.00
Entertainment Center	\$55.00
Christmas Tree less than 6'	\$10.00

**E-waste Removal:**

TV under 25", PC, Monitor, laptop	\$16.98
TV over 25"	\$33.96
TV console, TV Projection,	\$45.19

copiers

Customers shall not place hazardous chemicals, paints, corrosive materials, hot ashes or dirt/rocks into the carts or bins.

Damaged carts/bins due to noncompliance with the above restrictions, or unretrieved carts/bins may be replaced by the hauler at the costs listed on the service rate pages.

**Return trip fee:**

\$25.00

**Minimum Charge**

\$17.00

**Bankruptcy and account closures for failure to pay:**

Payment of service provided and two months advance payment required for residential and commercial service. Payment is due at delivery of service for industrial service.

**Service interrupt fee/late fees:**

A late fee of 18% per annum with a \$5.00 monthly minimum will be charged for non-payment after 45 days from invoice date for all lines of business.

Flat fee of \$25.00 will charged after 60 days of non-payment for all lines of business.

**VII. ANNUAL REPORT FILING SCHEDULE FOR FRANCHISEES:**

On or before March 15, franchisees shall file an annual report with the City for the year ending the previous December 31.



Exhibit 2

**Republic Services of Tualatin**  
2018 Rates | Interim Recycling Surcharge (WA County)  
Effective 6/1/18

	Quantity	Current	Requested 6.5% Rate Adjustment	Requested New Monthly (PI Only)	Washington County Interim Surcharge
<b>Residential Cart Rates</b>					
20 gallon	553	\$ 21.79	1.42 \$	23.21 \$	2.00
35 gallon	3,339	\$ 25.54	1.66 \$	27.20 \$	2.00
65 gallon	1,952	\$ 33.69	2.19 \$	35.88 \$	2.00
90 gallon	-	\$ -	- \$	- \$	2.00
<b>Commercial Rates</b>					
35 gallon	366	\$ 23.00	1.50 \$	24.50	4.0%
65 gallon	148	\$ 31.00	2.02 \$	33.02	4.0%
90 gallon	120	\$ 38.00	2.47 \$	40.47	4.0%
1.33 yard	-	\$ -	- \$	-	4.0%
1.5 yard	42	\$ 125.00	8.13 \$	133.13	4.0%
2 yard	103	\$ 165.03	10.73 \$	175.76	4.0%
3 yard	30	\$ 230.32	14.97 \$	245.29	4.0%
4 yard	109	\$ 292.12	18.99 \$	311.11	4.0%
6 yard	68	\$ 411.94	26.78 \$	438.72	4.0%
8 yard	50	\$ 517.03	33.61 \$	550.64	4.0%
<b>Industrial Rates</b>					
10 yard	201	\$ 114.00	7.41 \$	121.41	N/A
20 yard	988	\$ 114.00	7.41 \$	121.41	N/A
30 yard	726	\$ 136.00	8.84 \$	144.84	N/A
40 yard	181	\$ 155.00	10.08 \$	165.08	N/A



April 26, 2018

Sherilyn Lombos  
City Manager  
City of Tualatin  
18880 SW Martinazzi Avenue  
Tualatin, OR 97062

RE: Solid Waste Collection Price Increase

Dear Ms. Lombos:

Republic Services, Inc. is requesting a 6.5 percent price increase, effective June 1, 2018. This increase will enable our company to continue providing the quality services desired by the City through its franchise with Republic. The last price increase of 5.9 percent was approved by the City two years ago, effective May 1, 2016.

The effect of this price increase for 57 percent of our residential customers using 35-gallon carts would be \$1.66 per month.

Republic's operating costs are expected to increase \$1,337,737 since the last price increase effective May 1, 2016 through 2018:

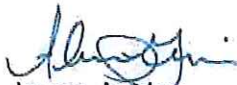
- Inflation increased an aggregate 6.5 percent for the two-year period of 2016-2017 (Portland CPI-U);
- Labor and medical insurance expenses increased 31-percent following employee approval of a new four-year labor agreement, effective December 1, 2016. Republic employees collecting solid waste in Tualatin are members of Teamsters Local 305; and,
- Depreciation increased 13-percent due to the purchase of eight new vehicles fueled with Compressed Natural Gas (CNG). Total cost of these vehicles is \$3,622,455.

Republic has 14 full-time employees dedicated to serve its residential, commercial and industrial customers living and operating a business in the City of Tualatin. These employees serve as managers, collection vehicle drivers, mechanics and a recycling outreach and education coordinator. This employee count does not include our general and administrative staff, such as accounting, customer billing, customer service, etc., who provide support services for our Tualatin operation.

Republic uses 14 collection vehicles, eight are CNG trucks, serving its Tualatin residential, commercial and industrial customers. The fueling infrastructure for collection vehicles requiring natural gas fuel had been installed by Republic at its facility in Wilsonville.

It has been our pleasure to serve the City of Tualatin and we look forward to our continued partnership.

Respectfully,

 FOR JASON JORDAN  
Jason Jordan  
General Manager

Attachment: Republic Services 2018 Rate Increase Packet

cc: Bates Russell, Information Services Director  
Clay Reynolds, Maintenance Service Manager  
Kathy Kaatz, Program Coordinator  
Frank Lonergan, Operations Manager  
Therese McLain, Municipal Manager  
Alison Geiger, Controller



City of Tualatin

2018 Rate Increase  
Packet



**REPUBLIC**  
SERVICES

Republic Services of Clackamas and  
Washington Counties

# Financial



We'll handle it from here.

*Republic Services  
City of Tualatin  
Statement of Income  
2015, 2016, 2017 actuals\*, and projected 2018\*\**

	2015	2016	2017	2018 with rate increase **	2018 no rate increase **
<i>Revenue</i>	7,231,861	7,669,640	8,574,339	9,131,671	8,574,339
<i>Cost of Operations</i>	5,654,030	6,188,061	7,273,760	7,525,798	7,513,220
<i>Gross Profit</i>	1,577,831	1,481,579	1,300,579	1,605,873	1,061,119
<i>Salaries, General and Administrative</i>	1,153,843	938,935	1,039,412	1,070,594	1,070,594
<i>Operating Income</i>	423,988	542,644	261,167	535,279	(9,476)
<i>Income as a Percentage of Revenue</i>	5.9%	7.1%	3.0%	5.9%	-0.1%

Actual reported numbers are from the City of Tualatin DCR  
Financial results exclude the current recycling market volatility.

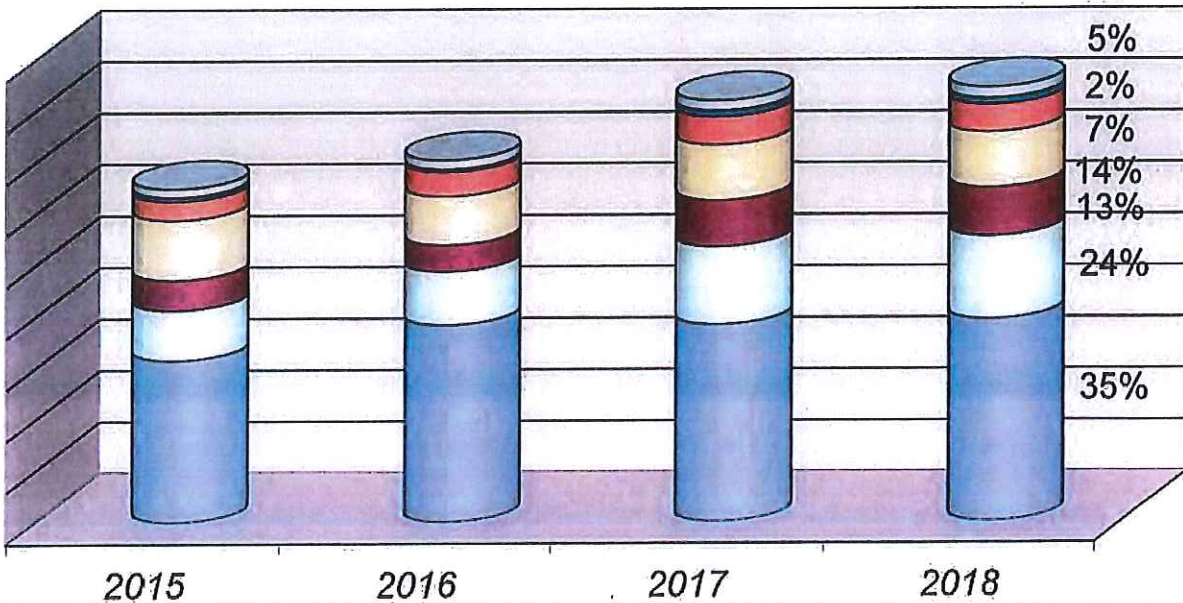


*Republic Services  
City of Tualatin  
Schedule of Direct Expenses  
2015, 2016, 2017 actuals\*, and projected 2018\*\**

	2015	2016	2017	2018 with rate increase	2018 no rate increase
<b>COST OF OPERATIONS</b>					
Labor	970,815	1,035,445	1,507,952	1,605,969	1,605,969
Repairs and Maintenance	376,779	375,646	629,486	662,849	662,849
Vehicle Operating Costs	218,156	145,224	276,474	283,386	283,386
Facility	78,776	54,837	123,088	127,519	127,519
Insurance	296,028	78,054	131,626	134,917	134,917
Disposal	3,154,732	3,833,787	3,833,797	3,933,476	3,933,476
Franchise Fees	161,043	176,625	193,502	206,080	193,502
Other Operating Costs	24,652	13,826	33,691	34,533	34,533
Depreciation	373,049	474,617	544,144	537,070	537,070
<b>TOTAL COST OF OPERATIONS</b>	<b>5,654,030</b>	<b>6,188,061</b>	<b>7,273,760</b>	<b>7,525,798</b>	<b>7,513,220</b>
<b>TOTAL SALARIES, GENERAL &amp; ADMINISTRATIVE</b>	<b>1,153,843</b>	<b>938,935</b>	<b>1,039,412</b>	<b>1,070,594</b>	<b>1,070,594</b>

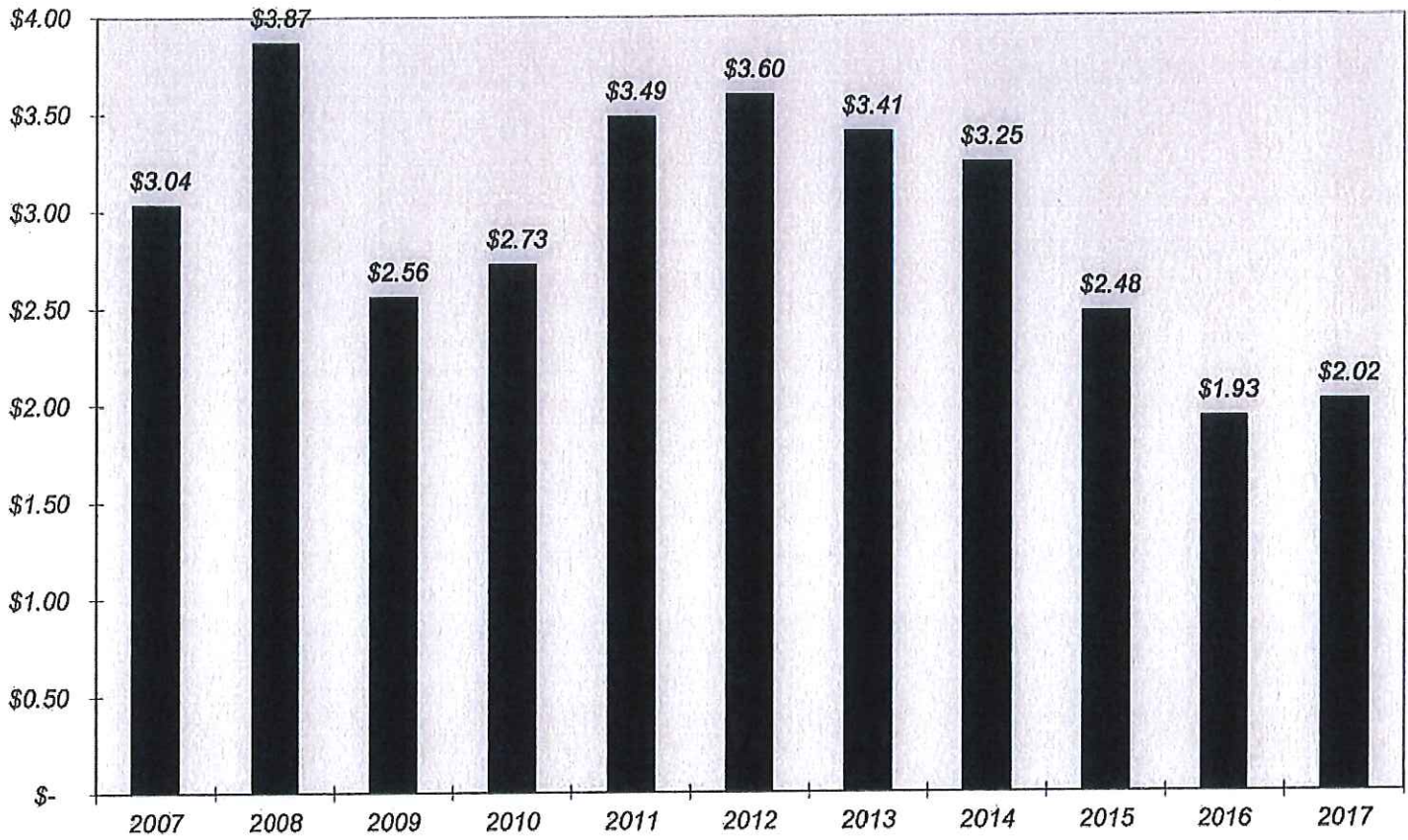
\*All actual reported number are from the City of Tualatin DCR  
\*\* 2018 financial results include the current recycling market volatility

**Republic Services - Cost Structure, City of Tualatin**

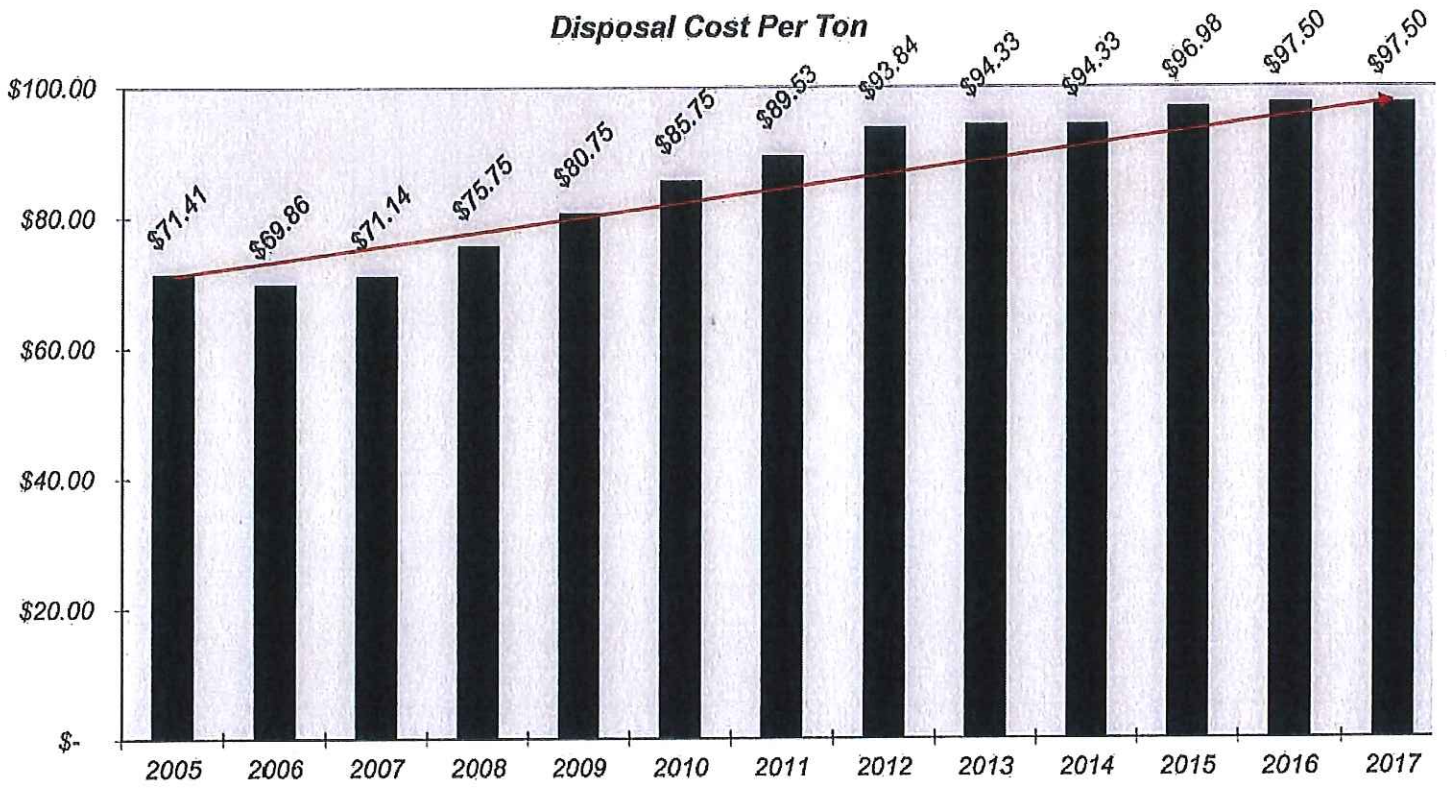


■ Disposal ■ Labor ■ Fuel & Vehicle ■ Admin Expenses ■ Depreciation ■ Facility Expenses ■ Franchise Fees

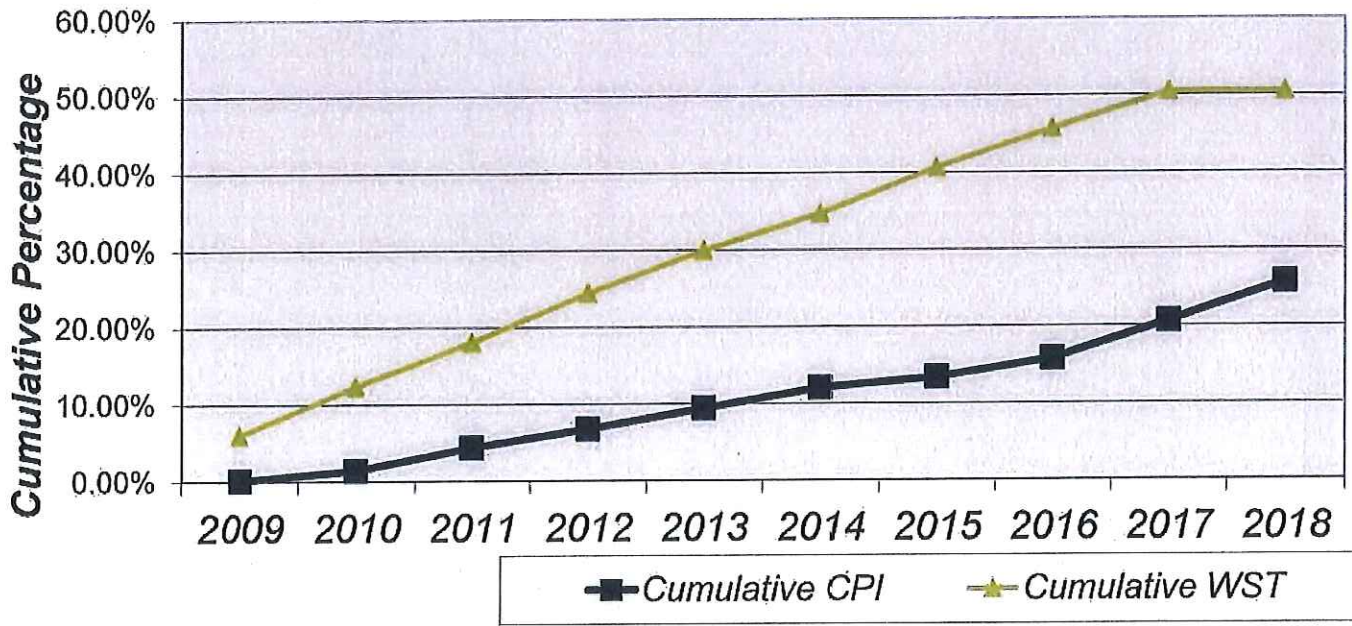
**Average Diesel Fuel Price Per Gallon**







### Cumulative Price Increases v. Inflation Tualatin





# Rates



**REPUBLIC**  
**SERVICES**

We'll handle it from here.

**Republic Services of Tualatin****2018 Rates****Effective 6/1/18**

	<b>Quantity</b>	<b>Current</b>	<b>New</b>	<b>\$ Change</b>
<b>Residential Cart Rates</b>				
20 gallon	553	\$ 21.79	\$ 23.21	\$ 1.42
35 gallon	3,339	\$ 25.54	\$ 27.20	\$ 1.66
65 gallon	1,952	\$ 33.69	\$ 35.88	\$ 2.19
90 gallon	-	\$ -	\$ -	\$ -
<b>Commercial Rates</b>				
35 gallon	366	\$ 23.00	\$ 24.50	\$ 1.50
65 gallon	148	\$ 31.00	\$ 33.02	\$ 2.02
90 gallon	120	\$ 38.00	\$ 40.47	\$ 2.47
1.33 yard	-	\$ -	\$ -	\$ -
1.5 yard	42	\$ 125.00	\$ 133.13	\$ 8.13
2 yard	103	\$ 165.03	\$ 175.76	\$ 10.73
3 yard	30	\$ 230.32	\$ 245.29	\$ 14.97
4 yard	109	\$ 292.12	\$ 311.11	\$ 18.99
6 yard	68	\$ 411.94	\$ 438.72	\$ 26.78
8 yard	50	\$ 517.03	\$ 550.64	\$ 33.61
<b>Industrial Rates</b>				
10 yard	201	\$ 114.00	\$ 121.41	\$ 7.41
20 yard	988	\$ 114.00	\$ 121.41	\$ 7.41
30 yard	726	\$ 136.00	\$ 144.84	\$ 8.84
40 yard	181	\$ 155.00	\$ 165.08	\$ 10.08



<b>Republic Services of Tualatin</b>									
2018 Rates									
Effective 6/1/18									
	Current	New	LO	Clackamas	Washington	Wilsonville	Portland		
<i>These rates are all as of 2016 and subject to Price Increases In 2018</i>									
<b>Residential Cart Rates</b>									
20 gallon	\$ 21.79	\$ 23.21	\$ 21.20	\$ 26.20	\$ 21.09	\$ 20.00	\$ 24.75		
35 gallon	\$ 25.54	\$ 27.20	\$ 30.06	\$ 30.05	\$ 22.96	\$ 26.37	\$ 29.35		
65 gallon	\$ 33.69	\$ 35.88	\$ 46.77	\$ 39.40	\$ 33.32	\$ 34.60	\$ 35.65		
90 gallon	\$ -	\$ -	\$ 49.21	\$ 46.20	\$ -	\$ -	\$ 42.05		
<b>Commercial Rates</b>									
35 gallon	\$ 23.00	\$ 24.50	\$ 27.59	\$ 26.10	\$ 17.31	\$ 20.00			
65 gallon	\$ 31.00	\$ 33.02	\$ 41.10	\$ 37.35	\$ 29.52	\$ 31.16			
90 gallon	\$ 38.00	\$ 40.47	\$ 43.71	\$ 40.05	\$ 35.61	\$ 39.25			
1.33 yard	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
1.5 yard	\$ 125.00	\$ 133.13	\$ 150.97	\$ 125.55	\$ 129.31	\$ 134.19			
2 yard	\$ 165.03	\$ 175.76	\$ 169.48	\$ 158.75	\$ 155.67	\$ 175.22			
3 yard	\$ 230.32	\$ 245.29	\$ 211.80	\$ 215.11	\$ 208.11	\$ 242.70			
4 yard	\$ 292.12	\$ 311.11	\$ 279.85	\$ 273.64	\$ 260.71	\$ 316.16			
6 yard	\$ 411.94	\$ 438.72	\$ 351.51	\$ 378.96	\$ 365.01	\$ 441.38			
8 yard	\$ 517.03	\$ 550.64	\$ 475.49	\$ 465.44	\$ 472.13	\$ 585.26			
<b>Industrial Rates</b>									
10 yard	\$ 114.00	\$ 121.41	\$ 125.14	\$ 119.00	\$ 141.00	\$ 116.00			
20 yard	\$ 114.00	\$ 121.41	\$ 125.14	\$ 119.00	\$ 141.00	\$ 116.00			
30 yard	\$ 136.00	\$ 144.84	\$ 146.97	\$ 136.00	\$ 168.00	\$ 146.00			
40 yard	\$ 155.00	\$ 165.08	\$ 169.34	\$ 153.00	\$ 168.00	\$ 166.00			



**TUALATIN RATE INCREASE 6/1/2018**

**Residential**

Residential Monthly Rate (once per week service)

	New
20 gallon	\$ 23.00
35 gallon	\$ 27.00
65 gallon	\$ 36.00
95 gallon	\$ -
Up The Drive Rate	20G or 32G Carts \$ 4.00
	65G or 90G Carts \$ 5.50

\*Greater than 1 cart per week, use multiples of single cart fee

Additional \$1.14 for every 50 ft.  
Additional \$1.14 for every 50 ft.

Limited Services

	New
32 gallon cart monthly service	\$ -
65 gallon yard debris only weekly	\$ 7.00
Recycling Only	\$ 7.00
On-Call 35 Gallon Can Collection Per Pickup. (does not include recycling)	\$ 11.00

All residential service includes weekly curbside recycling and weekly curbside 65-gallon yard debris collection. The company provides 65-gallon carts for yard debris and recycling. Customers may elect to get additional 65-gallon yard debris carts for \$7.92 per 65-gallon cart collected weekly.

Additional / Extra Services

	New
Lost or Damaged Garbage Carts	\$ 65.00
Lost or Damaged Yard Debris Cart	\$ 70.00
Lost or Damaged Recycling Cart	\$ 70.00
Lost or Damaged Recycling Bins	\$ 11.00
Return Trip Fee - Same Day	\$ 17.00
Return Trip Fee - Outside of Normal Service Day	\$ 27.00
On Route Extras (cans, bags, boxes)	\$ 6.00
On Route Extras (Yard Debris)	\$ 6.00
Yard Debris or Recycling contaminated with Garbage	\$ 11.00
Gate Opening / Roll out Container (monthly)	\$ 1.00

Special Hauling Rate  
Per bag, box, can, etc  
Per bag, box, can, etc





**TUALATIN RATE INCREASE 6/1/2018**

**Commercial  
New Rates**

Commercial Services

Stops Per Week

Size	1 - Stop	2 - Stop	3 - Stop	4 - Stop	5 - Stop	6 - Stop
1 Yard*	\$105.01	\$200.64	\$293.72	\$0.00	\$0.00	\$0.00
1.3 Yard*	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1.5 Yard	\$133.13	\$261.17	\$381.89	\$497.22	\$609.25	\$0.00
2 Yard	\$175.76	\$341.34	\$498.16	\$646.88	\$793.89	\$857.97
3 Yard	\$245.29	\$474.79	\$691.08	\$891.14	\$1,102.58	\$1,339.56
4 Yard	\$311.11	\$602.11	\$891.10	\$1,163.83	\$1,427.79	\$1,713.21
5 Yard	\$379.10	\$744.86	\$1,088.08	\$1,432.64	\$1,757.95	\$2,109.52
6 Yard	\$438.72	\$861.63	\$1,277.76	\$1,658.74	\$2,081.28	\$2,462.26
8 Yard	\$550.64	\$1,080.25	\$1,597.43	\$2,124.29	\$2,457.60	\$2,835.03

Size	Size	Add'l container discount
1 Yard*	1 Yard	20%
1.3 Yard*	1.3 Yard	20%
1.5 Yard	1.5 Yard	20%
2 Yard	2 Yard	15%
3 Yard	3 Yard	15%
4 Yard	4 Yard	15%
5 Yard	5 Yard	10%
6 Yard	6 Yard	10%
8 Yard	8 Yard	10%

Container compactor rate is 2.2 times the regular Rate

Commercial extra container dumps(return trips) are charged at 33% of the monthly rate

Extra material beyond the capacity of the container is charged per yard \$20.67

\*As of September 1, 2015 1-yard and 1.33-yard front load containers have not been available for new service. Current customers with these containers will be allowed to continue service with them at the approved rates.

Commercial Rates / Multi-Family Rates	Current	X 2 Carts
20 gallon	\$0.00	N/A
35 gallon	\$24.50	\$48.99
65 gallon	\$33.02	\$66.03
95 gallon	\$40.47	\$80.94
32 Gallon Can Monthly	\$0.00	

(with this monthly rate a cart will be supplied and the customer is subject to up the drive rates if it applies)

**More than Weekly Service**

The rate for multiple weekly collections is the base weekly service rate for the size and number of carts/carts collected times the number of collections required each week.

**Recycling**

All commercial customers have the ability to recycle all of the current materials within the recycling collection program. Commercial customers are set up based on their individual materials and volume.

Service does not include Yard Debris Collection.

Commercial customers are not provided Yard Debris collection within their basic rate. Commercial customers can subscribe to Yard Debris collection at the rate of \$25.00 per 65-gallon cart collected weekly. Contamination charge of \$25.00 may apply.



**TUALATIN RATE INCREASE 6/1/2018**  
**Industrial**

Drop box services are provided by Republic Services of Clackamas & Washington Counties per subcontract agreement with City of Lake Oswego

**Drop Box / Compactor Rates**

	Delivery	New
<30 yard	\$35.00	\$ 121.41
30 yard	\$35.00	\$ 144.84
40 yard	\$35.00	\$ 165.08
<30 yard compactor	N/A	\$ 165.08
30 yard compactor	N/A	\$ 218.33
40 yard compactor	N/A	\$ 250.28

**Additional Drop Box Services**

	New
Fee for less than 4 hauls per month	\$18.57
Round-tripped custom or lidded box (per haul)	\$30.17
Custom or lidded box rental (per month)	\$6.97

Note: Drop box rates shall be the standard rates above plus disposal fees. The disposal fee includes landfill or transfer center fees, disposal franchise fees, Metro user or service fees, etc.

**Rental Fee after 48 Hours**

Box Size	New	
	Loose (per day)	Per Month
10-yard	\$7.84	\$87.04
20-yard	\$7.84	\$87.04
30-yard	\$8.41	\$92.85
40-yard	\$9.00	\$98.65

Rent charged will be the lesser of the daily or monthly rent total

**Multifamily Recycling Services for Drop Box or Compactor Customers**

Units	New
5-199	\$2.52
200-299	\$1.98
300-399	\$1.79
399+	\$1.73

Before the customer acquires a compactor, the customer shall consult with the collector to make certain the compactor contemplated is compatible with the equipment of the collector or equipment the collector is willing to acquire. If the collector agrees to acquire a compactor drop box for a customer, the rental shall be the lease-purchase cost to the collector plus the reasonable cost of any repairs, and the customer shall satisfy the collector that the service will be used until the compactor is paid for.

Republic Services of Clackamas & Washington Counties 503-682-3900

**Tualatin Miscellaneous Charges**

RATES WITH INCREASE Effective 6/1/18

Type of Service	New	
<b>On-Call 1 Can Collection</b>	\$ 12.12	
<b>Call-Back Charge (Same Day)</b>	\$ 17.00	
<b>Call-Back Charge (Non Route Day)</b>	\$ 27.00	
<b>Commercial Extra Container Dumps</b>		
Extra container dumps are charged at 33% of monthly rate		
<b>Special Hauling</b>	\$ 28.20	less than 4 - 32gal bags or equivalent
Truck & 1 Person (minimum 15 minutes) + disposal	\$ 84.59	Per hour
Truck & 2 People (minimum 15 minutes) + disposal	\$ 112.78	Per hour
Disposal charge per yard	\$ 20.67	
<b>Appliances/Furniture</b>	\$ 22.56	Minimum
With Compressor	\$ 64.85	
<b>Tires</b>		
On Rim (18" maximum)	\$ 14.94	
Off Rim (18" maximum)	\$ 7.33	
Oversize Tires (over 18")	\$ 28.20	Minimum
<b>Clean-Up Containers</b>		
3 Yard	\$ 122.84	
Additional Empty	\$ 98.18	
Rental After Four Days/Per Day	\$ 19.05	
<b>Returned Check Fee</b>	\$ 29.32	
<b>Reinstatement Fee</b>	\$ 31.74	
<b>Service Interrupt Fee</b>	\$ 25.00	
<b>Roll Cart Redelivery Fee</b>	\$ 31.74	
<b>Late Fee</b>	The fee equals 1.5% over the past due balance or a minimum fee of \$5.00, whichever is greater. Past due balances begin at 45 days as of the date of the invoice	

For any other type of service not set out in this schedule, please refer to City of Tualatin administrative rules.





We'll handle it from here.™

Republic Services of Clackamas and  
Washington Counties  
10295 SW Ridder Rd  
Wilsonville, OR 97070  
503.636.3011 • [republicservices.com](http://republicservices.com)



# Republic Services in Tualatin

May 14, 2018

Jason Jordan, General Manager  
Therese McLain, Municipal Manager  
Frank Lonergan, Operations Manager  
Alison Geiger, Controller



CITY OF

**TUALATIN** OREGON



**REPUBLIC**  
SERVICES





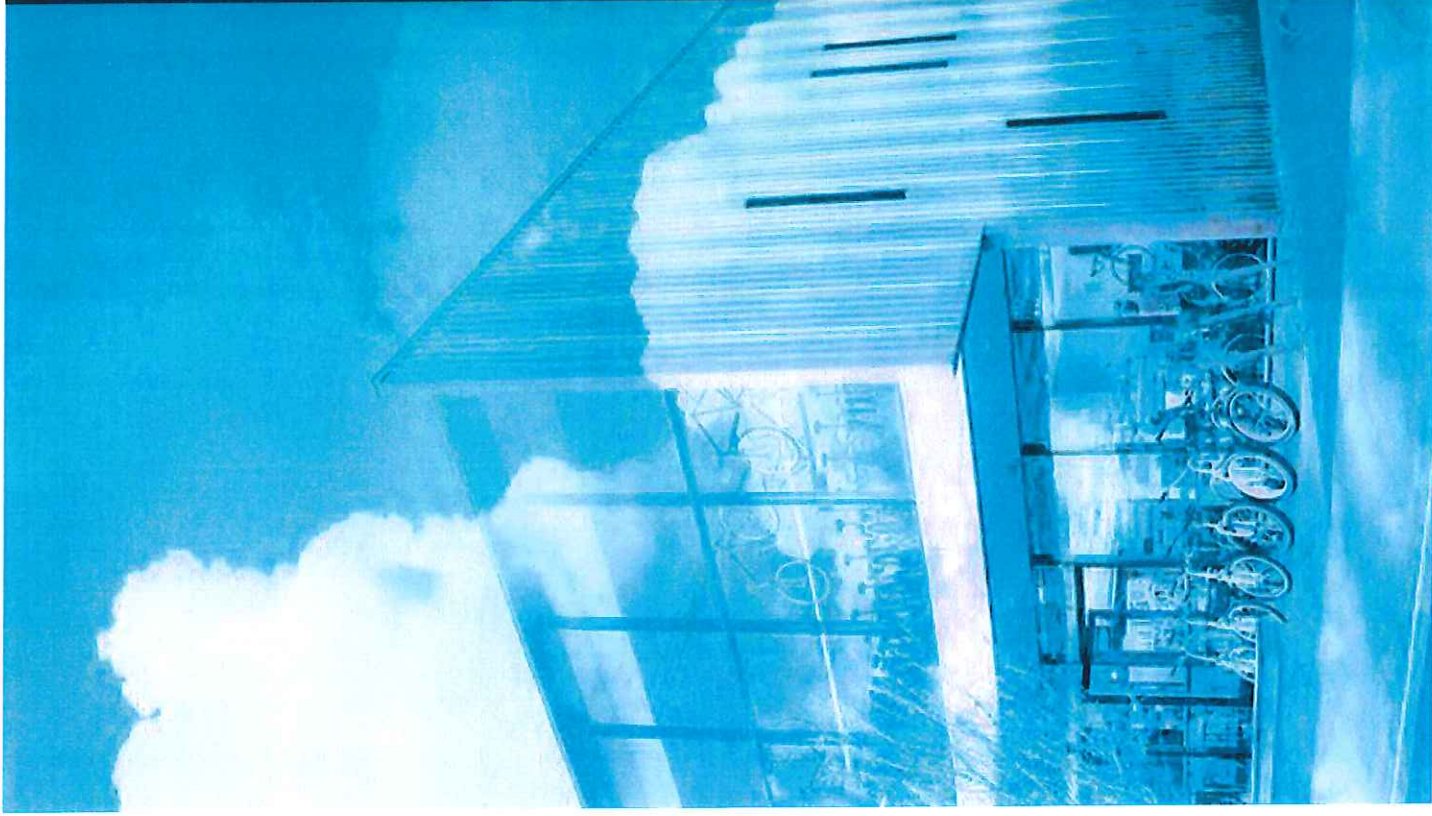
# Republic Services National Overview

- Reliable - 99.9% pickup rate
- Environmental Responsibility - over 4,400 CNG trucks nationwide
- Safer - 42% fewer incidents than industry average
- Only recycling and waste company named to the 2017 Forbes America's Best Employer List
- Only recycling and waste company on the Dow Jones Sustainability Index North America and World Indices
- Member of 2017 World's Most Ethical Company® List by Ethisphere Institute

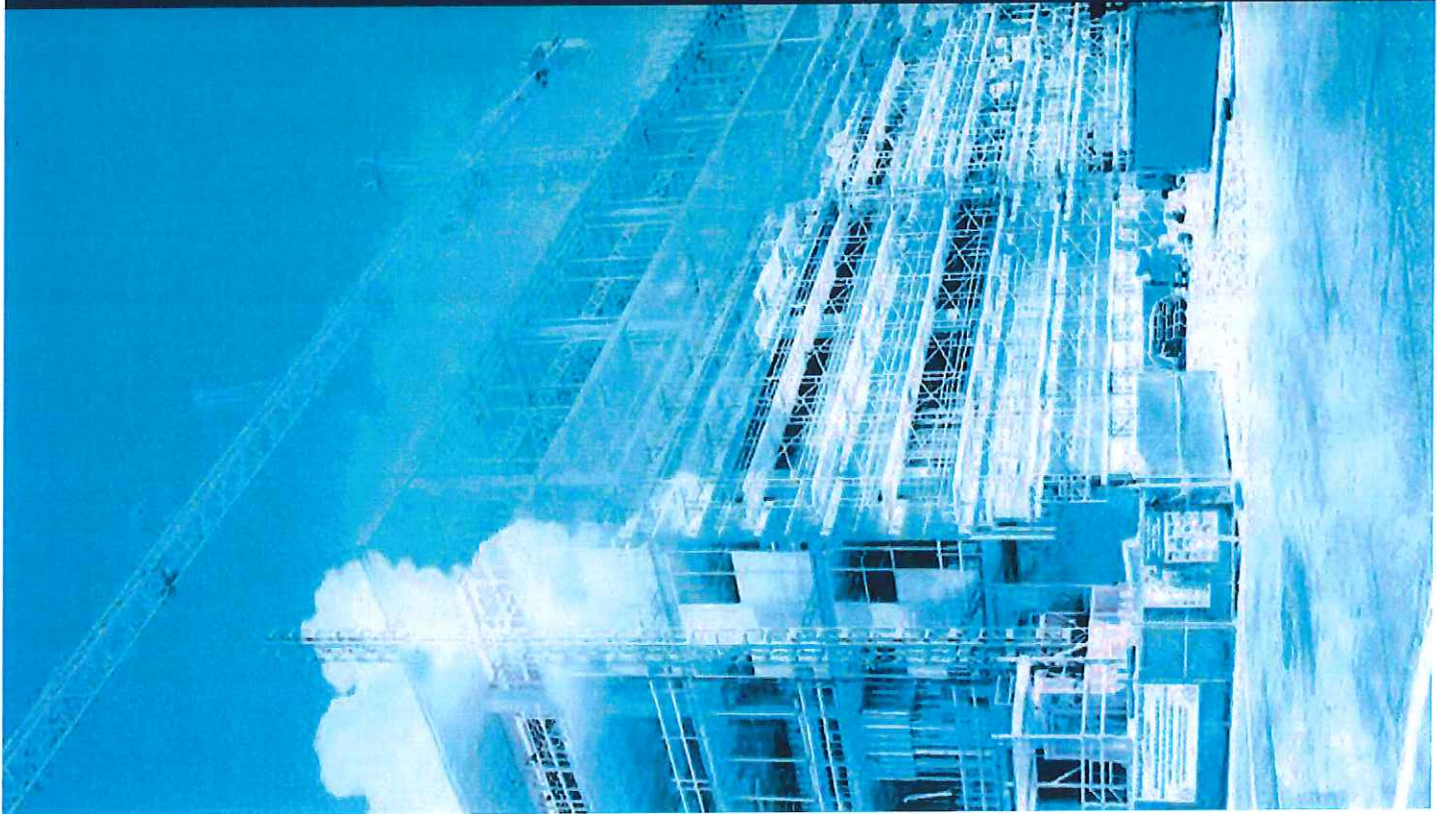


# Republic Services in Tualatin

- We have 14 drivers servicing Tualatin
- Drivers are at the curbs of 5,900 Tualatin homes each week
- There are 130,000 containers picked up every year
- We have 14 collection vehicles serving City of Tualatin
- 8 of the vehicles are fueled by CNG
- In 2016, Republic collected 36,162 tons of material for recovery and disposal:
  - Residential tons – 18,485
  - Commercial tons – 32,449
  - Industrial tons – 22,582







# Community Involvement

In 2017, our company donated close to \$20,000 to the community of Tualatin in sponsorship and in-kind services such as drop boxes.

- Tualatin Chamber of Commerce
- Meals on Wheels Tualatin
- Tualatin Police Foundation
- Tualatin High School PackBackers
- Tualatin High School Leadership
- Ride Connection
- City of Tualatin
- Two bulky waste events for the residents of Tualatin





# Organics Waste Stream

## Looking Ahead

- Metro's Solid Waste Roadmap Project will mandate food scraps program for commercial entities.
- The program will apply to grocery stores, restaurants, lodging and hotels, hospitals, nursing and residential care facilities, correctional facilities, colleges and universities, elementary and secondary education, and food and beverage manufacturers.
- Republic Services will work with regional & local government and organizations to create educational outreach plans.
- Our goal is to get ahead of this roll out with continuing education and consistent messaging.



ECONOMIC IMPACT IN THE STATE OF

# Oregon

1,400

Direct, Indirect & Induced Jobs

\$99M

Economic Impact (Gross State Product)

\$59,000

Average Wage for Republic Employees

\$8.5M

Total Annual Tax Revenue Impact

\$77M

Total Labor Income Impact:

121%

Average Wage/Is 121% of the State Average

1.8

For Every Employee, Republic Creates 1.8 Jobs Elsewhere in Oregon



REPUBLIC SERVICES

We'll handle it from here.™

OPERATIONS FOOTPRINT

500 Employees // 35 Locations Served // 20 Facilities // 260K Customers

Economic Impact of Republic Services operations in the state of Oregon, 2016  
Sodman Research Institute W. P. Carey School of Business | Arizona State University





# Recycling Market Issues

- China's recent policies limiting contamination to .5% for recycling materials created a systemic impact in the market.
- Over the past six months the cost for haulers to drop off residential commingled recycling for processing has increased about four fold to record levels and is rapidly closing in on the difference between disposal and recycling costs.
- DEQ is allowing processors to landfill recyclable materials if no markets can be easily found.



Thank You



**REPUBLIC**  
SERVICES